GLWA Great Lakes Water Authority

Procurement Pipeline

Great Lakes Water Authority (313) 964-9157 www.glwater.org **November 2026 - Volume 87**

Welcome to the November edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

GLWA'S 2026 Vendor Outreach Event

Last month, GLWA hosted its annual Vendor Outreach Event at Schoolcraft College in Livonia with more than 190 vendors in attendance. The event provided a valuable opportunity to connect in person with members of the vendor community, answer important questions, share updates about GLWA, and facilitate business-to-business networking. In this special extended edition of the *Procurement Pipeline* newsletter, we are excited to share highlights and photos from the event.



Before the presentations began, Vendors had the opportunity to enjoy breakfast & coffee while networking with fellow attendees.

The program began with a welcome from Nicolette Bateson, GLWA Chief Financial Officer & Treasurer, who thanked attendees for their partnership and participation in this year's event. The morning continued with a presentation from Suzanne Coffey, GLWA CEO, and Maggie Pallone, Senior Vice President at Public Sector Consultants, who discussed The Crisis Beneath Us, GLWA's landmark report examining Michigan's aging water and wastewater infrastructure and the estimated $85 billion investment needed to address statewide needs.

Attendees also heard from Sonya Collins, GLWA Procurement Director, who provided guidance on where and how vendors can identify opportunities



Suzanne Coffey (left), GLWA CEO, and Maggie Pallone (right), Senior Vice President Public Sector Consultants presenting on *The Crisis Beneath Us*.

to do business with GLWA. Phyllis Hurks, GLWA General Counsel, followed with a presentation on ethical standards in public procurement, emphasizing the importance of integrity, transparency, and accountability throughout the procurement process.



From left to right: Brian Philipps (Vice President and Senior Water & Wastewater Engineer at Fishbeck), Erich Klun (GLWA Life Cycle Project Manager for Water Operating Services), and Ken Swartz (Vice President at F.H. Paschen) offered insights into their successful collaboration on an important GLWA project.

Michelle Zdrodowski, GLWA Chief Public Affairs Officer, and Stefanie Burns, GLWA Marketing Manager, also introduced attendees to GLWA's new

brand and logo. In addition, Adam Little, GLWA IT Security Analyst, presented cybersecurity best practices designed to help vendors strengthen their security and protect critical business information.

The event also featured presentations focused on new GLWA security measures and project successes. Charnelle Sanders, GLWA Security & Integrity Captain, introduced GLWA's new background screening program coming in 2027 and explained its role in supporting a safe and secure



Members of GLWA's Executive Leadership Team in attendance to meet with vendors. From left to right: Navid Mehram, Chief Operating Officer Wastewater Operating Services, Nicolette Bateson, Chief Financial Officer and Treasurer, and William Wolfson, Deputy Chief Executive Officer.

work environment. Attendees then heard from Erich Kluhn, GLWA Life Cycle Project Manager for Water Operating Services, Brian Philipps, PE, Vice President and Senior Water & Wastewater Engineer at Fishbeck, and Ken Swartz, Vice President at F.H. Paschen, who shared lessons learned and insights from a successful GLWA project, demonstrating the value of collaboration between GLWA and its vendor partners.

Beyond the formal presentations, vendors had the opportunity to network with fellow attendees, GLWA team members, and members of GLWA's Executive Leadership Team. Resource tables were staffed by representatives from Procurement, Business Inclusion and Diversity, Accounts Payable, Affordability & Assistance, Construction, Accounting & Reporting, and Organizational Development, as well as the Detroit Water & Sewerage Department (DWSD). These resources provided attendees with direct access to subject matter experts and valuable information about doing business with GLWA.

GLWA extends its sincere thanks to everyone who attended the 2026 Vendor Outreach Event. We value our partnerships with the vendor community and appreciate your role in helping us serve communities throughout Michigan. We look forward to continuing our work together and seeing you again next year!



GLWA team members thank the Vendor Community for attending the 2026 Outreach Event!

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the October 2026 Monthly Report, please click here.

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's Euna Procurement Portal for new solicitations.

Upcoming Procurements: See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations November 2026

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
Construction	111012	Lake Huron Water Treatment Plant Flocculation Improvements	$60,000,000
Wastewater Systems (next four to nine months)			
Design & Construction	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1 - Design	$8,000,000
Design & Construction	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1 - CMAR	$30,000,000
Enterprise (next four to nine months)			
Information Technology	O&M	Pre-treatment Information Management System Replacement	$450,000
Water System (next three months)			
Professional Services	116101	Inspection of Raw Water Tunnels	$4,242,000
Supplies	O&M	Liquid Chlorine	$4,394,984
Wastewater (next three months)			
Construction	260803	WRRF Roof Improvements - Phase II	$3,000,000
Study	211009	Rehabilitation of the Circular Primary Clarifier Scum Removal - Study	$750,000
Construction	232002	Conner Creek Sanitary Pump Station	$190,000,000
Projects moved to Procurement Team (Preparing for solicitation on Euna Procurement)			
Professional Services	O&M	Staffing Services	$500,000
Construction	260206	Conveyance System Repairs	$14,179,550
Professional Services	O&M	Mechanical, Plumbing and HVAC Repair Services	$395,000
Professional Services	O&M	Alum sludge hauling	$1,391,144
Professional Services/ Equipment	O&M	Installation and maintenance of security equipment and systems	$975,000
Construction	O&M	Imlay Station Retaining Walls Repair	$350,000
Design	112010	Northeast Water Treatment Plant Electrical System Replacement	$15,600,000
Professional Services	O&M	UPS Maintenance	$1,900,234

Vendors should continue to monitor Euna for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	**CSO:** Combined Sewer Overflow	**WTP:** Water Treatment Plant