

Welcome to the October edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

2026 Vendor Outreach Event Agenda

GLWA's 2026 Vendor Outreach Event will take place on October 29, 2026, at Schoolcraft College's Vistatech Center (18600 Haggerty Road, Livonia, Michigan). This half-day event will help both current and prospective vendors learn more about doing business with GLWA. Vendors are encouraged to pre-register thorough the [Whova Registration Page](#). An overview of the 2026 agenda is included below.

7:30 a.m. Registration & Breakfast

Vendors are invited to enjoy breakfast and network with fellow attendees and GLWA team members.

8:30 a.m. Welcome

GLWA Chief Financial Officer & Treasurer Nicolette Bateson will welcome vendors and discuss the transition from Comerica to Fifth Third Bank.

8:40 a.m. Water Funding Task Force: *The Crisis Beneath Us*

GLWA CEO Suzanne Coffey and Public Sector Consultants Senior Vice President Maggie Palone will present on *The Crisis Beneath Us* – GLWA's landmark report on the estimated \$85 billion dollars required to address Michigan's aging water and wastewater infrastructure.

9:20 a.m. Doing Business with GLWA

GLWA Procurement Director Sonya Collins will highlight the importance of vendor outreach and building relationships with the Vendor Community.

9:30 a.m. Ethics in Public Procurement

General Counsel Phyllis Hurks will discuss ethical standards in public procurement.

9:35 a.m. Networking Break & Resource Tables

Vendors may network with other attendees and GLWA team members, including GLWA's Executive Leadership Team (ELT). Resources tables will be

staffed by GLWA team members from Procurement, Business Inclusion and Diversity, Accounts Payable, Affordability & Assistance, Construction Accounting & Reporting, and Organizational Development, as well as the Detroit Water & Sewerage Department (DWSD).

9:55 a.m. Water That Carries Us Forward: Building a Brand for the Future

GLWA Chief Public Affairs Officer Michelle Zdrodowski and Marketing Manager Stefanie Burns will present GLWA's new brand, logo, and website.

10:10 a.m. Cybersecurity: Best Practices & the Vendor Community

GLWA IT Security Analyst Adam Little will present cybersecurity best practices relevant to the GLWA Vendor Community.

10:20 a.m. Vendor Background Screening

GLWA Security & Integrity Captain Charnelle Sanders will introduce GLWA's new vendor background screening program.

10:35 a.m. Networking Break & Resource Tables

Vendors may network and visit resource tables.

10:50 a.m. A 360° Look at a Successful GLWA Project: Insights from Engineering, Construction, and Project Management

This session will feature a successful GLWA project from the perspective of both GLWA and participating vendors. Presentations will be delivered by Erich Kluhn (GLWA Life Cycle Project Manager for Water Operating Services), Brian Phillips, PE (Fishbeck Vice President/Senior Water & Wastewater Engineer), and Ken Swartz (F.H. Paschen Vice President).

11:50 a.m. Q&A and Wrap Up

An open Q&A session will be followed by concluding remarks from GLWA CFO Nicolette Bateson.

Additional questions about the 2026 event may be directed to GLWAVendorOutreach@glwater.org. We look forward to seeing you there!

Upcoming Solicitations October 2026

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
Construction	111012	Lake Huron Water Treatment Plant Flocculation	\$60,000,00
Wastewater Systems (next four to nine months)			
Construction	26080	WRRF Roof Improvements – Phase II	\$3,000,000
Enterprise (next three months)			
Information Technology	O&M	Accounts Payable Automation Solution (Software)	\$371,000
Water System (next three months)			
Design	112010	Northeast Water Treatment Plant Electrical System	\$15,600,000
Professional Services	116101	Inspection of Raw Water Tunnels	\$4,242,000
Construction	O&M	Imlay Station Retaining Walls Repair	\$350,000
Supplies	O&M	Liquid Chlorine	\$1,391,144
Wastewater (next three months)			
Study	211009	Rehabilitation of the Circular Primary Clarifier Scum Removal	\$750,000
Construction	23200	Conner Creek Sanitary Pump Station	\$190,000,0
Design & Construction	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1	\$8,000,000
Design	27000	Meldrum Sewer Diversion and VR-15 Improvements	\$4,225,000
Professional Services	O&M	UPS Maintenance	\$1,900,234
Projects moved to Procurement Team (Preparing for solicitation on Euna Procurement)			
Professional Services	O&M	Staffing Services	\$500,000
Construction	26020	Conveyance System Repairs	\$14,179,550
Design	213008	WRRF Rehabilitation of Ash Handling Systems	\$2,800,000
Information Technology	O&M	Shift Logs and Operational Rounds Solution (Software)	\$600,000
Information Technology	O&M	Computer-Aided Dispatch Solution (Software)	\$400,000
Professional Services	O&M	Mechanical, Plumbing and HVAC Repair Services	\$395,000
Professional Services	O&M	Alum sludge hauling	\$1,391,144
Professional Services/ Equipment	O&M	Installation and maintenance of security equipment and systems	\$975,000
Professional Services	O&M	Installation of equipment to support process cameras	\$600,000

Vendors should continue to monitor [Euna](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant