

Welcome to the August edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

Procurement Tip of the Month: Communicating with GLWA During the Solicitation Process

An open and competitive procurement process ensures that all vendors have a fair and transparent opportunity to compete for GLWA contracts. A key part of maintaining this fairness is making sure every participating vendor receives the same information throughout the solicitation process. Once a solicitation is posted in [GLWA's Euna Procurement Portal](#), all vendor communication regarding that project must be directed to the GLWA Buyer identified in the solicitation documents. Using a single, centralized point of contact helps maintain a level playing field for all respondents and protects the integrity of the procurement process.

Vendors with questions about an active solicitation in Euna may use the following channels.

- **Pre-Bid/Proposal Meetings.** These sessions give vendors the opportunity to learn more about the project and ask the GLWA Buyer and Project Manager questions. Dates, locations, and instructions for joining are listed on the solicitation's Euna page.
- **Question and Answer Period.** Until the question deadline listed on the Euna page, vendors may submit written questions. Questions are answered by the GLWA Buyer in consultation with the Project Manager and then posted as an addendum in Euna.
- **Email.** Vendors may email questions directly to the Buyer. Any inquiries sent to other GLWA staff will be rerouted to the Buyer to maintain consistency.

After a solicitation has closed and a contract has been awarded, vendors who were not selected may request a vendor debrief meeting with GLWA Procurement to gain insight that may improve

future responses. Debrief meetings are available only for Request for Proposal solicitations evaluated using a qualifications-based selection (QBS) method. To preserve the integrity of GLWA's procurement process, debrief meetings can only occur after the contract and/or purchase order has been fully executed and only for vendors who submitted a response.

GLWA's 2026 Vendor Outreach Event

On October 29, 2026, GLWA will host its annual Vendor Outreach Event at Schoolcraft College. This half-day event will feature a keynote presentation by Kurt David on the workforce of the future and in-depth walkthrough of a successful GLWA project with insights from both GLWA team members and participating vendors. To register for the October 2026 event on Whova, please [click here](#).

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include tips for submitting competitive bids or proposals responses for GLWA solicitations.

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the July 2026 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Euna Procurement Portal](#) for new solicitations. *Upcoming Procurements:* See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations August 2026

Category	CIP #	Description/Project Title	Budget
Water System (next four to nine months)			
Construction	111012	Lake Huron Water Treatment Plant Flocculation Improvements	\$60,000,000
Wastewater Systems (next four to nine months)			
Construction	232002	Conner Creek Sanitary Pump Station	\$190,000,00
Construction	260803	WRRF Roof Improvements – Phase II	\$3,000,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$14,200,000
Construction	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1 (CMAR)	\$30,000,000
Enterprise (next three months)			
Information Technology	O&M	Shift Logs and Operational Rounds Solution	\$600,000
Information Technology	O&M	Accounts Payable Automation Solution	\$350,000
Information Technology	O&M	Computer-Aided Dispatch Solution	\$400,000
Water System (next three months)			
Professional Services	116101	Design/ Inspection of Raw Water Tunnels	\$4,242,000
Construction	122020	Concord Nevada Flow Control Valves	\$7,000,000
Wastewater (next three months)			
Design	211009	Rehabilitation of the Circular Primary Clarifier Scum Removal – Study	\$1,800,000
Design	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1	\$8,000,000
Design	213008	WRRF Rehabilitation of Ash Handling Systems	\$1,600,000
Design	270002	Meldrum Sewer Diversion and VR-15 Improvements	\$2,000,000
Projects moved to Procurement Team (Preparing for solicitation on Euna Procurement)			
Professional Services	O&M	Staffing Services	\$500,000
Construction	260210	Rehabilitation of GLWA Sewers: Ashland Relief, Linwood, Second, and Shiawassee (AL2S)	\$14,000,000
Construction	O&M	Job Order Contracting	\$25,000,000
Construction	132016	North Service Center Pumping Station Improvements	\$108,322,551
Professional Services	O&M	Boiler Operation and Maintenance	\$800,000
Professional Services	O&M	Third Party Facilitation – Member Outreach Program	\$2,000,000
Professional Services	O&M	Mechanical, Plumbing and HVAC Repair Services	\$170,000
Professional Services	O&M	Alum sludge hauling	\$1,391,144
Professional Services	O&M	Architectural, Engineering and Design Services	\$300,000
Professional Services/ Construction	O&M	Personnel, Equipment Doors and Frames Corrective Maintenance Replacement Services	\$510,000

Vendors should continue to monitor [Euna](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant