

Welcome to the July edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

Procurement Tip of the Month: Carefully Reviewing a Project's Scope of Work

Before submitting a bid or proposal response to an open GLWA opportunity, Vendors are advised to carefully review the project's scope of work. This document, which is contained in the Solicitation Cover, defines the specific tasks, deliverables, and timelines for the project. A complete understanding of the scope of work helps to ensure all potential Vendors understand what is required of them and is key to helping you prepare the best possible submission response.

While each scope of work is different depending on the type of project, Vendors can expect to find the following type of information when reviewing a scope for an open GLWA opportunity:

- An overview of the project's background and objectives, including the overall goals of the project;
- A list of minimum qualifications that a Vendor must have in order to be considered for award;
- A detailed outline of deliverables, including the exact products, services, or reports the Vendor is expected to produce;
- A timeline for the project noting key milestones such as specific delivery dates, project phases, and the overall schedule for completion); and
- Quality standards for the project, including the performance metrics, compliance regulations, and quality controls the vendor is expected to meet.

In addition, smaller business Vendors who may not yet have the capability to complete the entirety of a GLWA project are still advised to thoroughly review the scope of work. GLWA encourages Vendors who identify a portion of the project that fits the goods and/or services their business provides to attend

the pre-bid/proposal meeting to learn more about other Vendors who are interested in submitting a response. Taking advantage of opportunities to "match" or pair up with larger vendors is one way to become a subcontractor and to gain valuable experience doing business with GLWA. Instructions for how to join a pre-bid/proposal meeting are always included on the Euna project page, and an attendance list, including contact information, is posted as an addendum.

Additional questions about reviewing a project's scope of work may be directed to the GLWA buyer of record for that solicitation.

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include tips for submitting competitive bids or proposals responses for GLWA solicitations.

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the June 2026 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Euna Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations July 2026

Category	CIP #	Description/Project Title	Budget
Water System (next four to nine months)			
Construction	111012	Lake Huron Water Treatment Plant Flocculation Improvements	\$60,000,000
Wastewater Systems (next four to nine months)			
Construction	232002	Conner Creek Sanitary Pump Station	\$190,000,000
Construction	260803	WRRF Roof Improvements - Phase II	\$3,000,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$14,200,000
Construction	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1 (CMAR)	\$30,000,000
Enterprise (next three months)			
Information Technology	O&M	Shift Logs and Operational Rounds Solution	\$600,000
Information Technology	O&M	Accounts Payable Automation Solution	\$350,000
Information Technology	O&M	Computer-Aided Dispatch Solution	\$400,000
Water System (next three months)			
Professional Services	116101	Design/ Inspection of Raw Water Tunnels	\$4,242,000
Construction	122020	Concord Nevada Flow Control Valves	\$7,000,000
Wastewater (next three months)			
Design	211009	Rehabilitation of the Circular Primary Clarifier Scum Removal - Study	\$1,800,000
Design	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1	\$8,000,000
Design	213008	WRRF Rehabilitation of Ash Handling Systems	\$1,600,000
Design	270002	Meldrum Sewer Diversion and VR-15 Improvements	\$2,000,000
Projects moved to Procurement Team (Preparing for solicitation on Euna Procurement)			
Professional Services	O&M	Staffing Services	\$500,000
Construction	260210	Rehabilitation of GLWA Sewers: Ashland Relief, Linwood, Second, and Shiawassee (AL2S)	\$14,000,000
Construction	O&M	Job Order Contracting	\$25,000,000
Construction	132016	North Service Center Pumping Station Improvements	\$108,322,551
Professional Services	O&M	Boiler Operation and Maintenance	\$800,000
Professional Services	O&M	Third Party Facilitation – Member Outreach Program	\$2,000,000
Professional Services	O&M	Mechanical, Plumbing and HVAC Repair Services	\$170,000
Professional Services	O&M	Alum sludge hauling	\$1,391,144
Professional Services	O&M	Architectural, Engineering and Design Services	\$300,000
Professional Services/ Construction	O&M	Personnel, Equipment Doors and Frames Corrective Maintenance Replacement Services	\$510,000

Vendors should continue to monitor [Euna](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant