

Welcome to the October edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

GLWA's 2025 Vendor Outreach Event

Last month, GLWA hosted its annual Vendor Outreach Event at Macomb County Community College in Warren with over 160 vendors in attendance. This year's event was a great opportunity to connect in person with vendors, to hear your most important questions, to share new info about GLWA, and to provide opportunities for business-to-business networking. In this special, extended edition of the *Procurement Pipeline* newsletter we are excited to share details and photos from the event.



GLWA vendors networking with GLWA Procurement Director Sonya Collins before the event's opening remarks.

During the event's opening remarks, members of GLWA's executive leadership team provided vendors with an update on what's new at GLWA including info on GLWA's financial outlook and current procurement systems processes.



Chief Financial Officer & Treasurer Nicolette Bateson presenting on GLWA's Financial Outlook.

Opening remarks were followed by a two-part panel discussion on "The Life of a GLWA RFx." This panel discussion was

designed to give vendors a unique opportunity to learn about each step in the process of creating, advertising, awarding, and managing a GLWA RFx (Request for Bid or Proposal) from the GLWA subject matter experts involved in each step. The first panel featured six GLWA speakers and provided vendors with an in-depth overview of the solicitation cover document, Business Inclusion and Diversity (B.I.D.) Program Requirements, Insurance and Bonding and the Project Scope (for construction).



GLWA speakers participating in part one of a panel discussion on "The Life of a GLWA RFx."

The second panel session featured seven GLWA speakers and provided vendors with information on specifications (for products/services), how to build a team of subcontractors, the evaluation process, contract administration and accounts payable, and vendor performance assessment.



GLWA speakers participating in part two of a panel discussion on "The Life of a GLWA RFx."

Attending vendors also had the opportunity to ask GLWA experts their most important questions during multiple Q&A sessions throughout the

event. In addition, vendors were able to visit Resource Tables where they could speak one-on-one with representatives of the Detroit Water and Sewerage Department (DWSD), Procurement, Accounts Payable, Affordability & Assistance, Business Inclusion Diversity, and Construction Accounting & Reporting.



GLWA vendor asking question during open Q&A session.



Members of GLWA's Accounts Payable Team staffing Resource Tables and answering vendor questions.

GLWA thanks the Vendor Community for attending the 2025 Outreach Event! GLWA values its partnership with vendors in our service to Michigan communities. We look forward to seeing you next year!



GLWA team members thank the Vendor Community for attending the 2025 Outreach Event!

GLWA Requests On-Camera Participation by Vendors During Virtual Meetings

To ensure that virtual meetings are as productive and collaborative as possible, we ask that all vendor participants turn their video cameras on during virtual meetings with GLWA. Seeing each other during virtual meetings helps us to communicate better with you and build stronger working relationships. We understand that technical issues may arise from time to time that prevent on-camera video participation. If you do experience this, we ask that you communicate this to the GLWA team. Thank you for your understanding and your partnership!

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the September 2025 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Euna Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations October 2025

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
Design Build	170803	Reservoir Rehabilitation Phase III	\$51,830,000
Construction	132016	North Service Center Pumping Station Improvements	\$4,408,622
Construction	122021	Grosse Pointe Woods & Harper Woods 24" Transmission Main	\$7,077,000
Professional Services	O&M	Mechanical Services Plumbing and HVAC	\$160,000
Construction	122020	Concord and Nevada Flow Control Valves	\$7,000,000
Construction	122023	Adams Road Transmission Main	\$8,400,000
Construction	132015	Newburgh Road Booster Pumping Station Improvements	\$62,734,161
Construction	111012	Lake Huron Water Treatment Plant Flocculation Improvements	\$60,000,000
Wastewater Systems (next four to nine months)			
Construction	273001	Hubbell Southfield CSO Facility Improvements	\$56,100,000
Construction	211009	EB-20 Substation Replacement and Primary Area Gas Detection System Upgrade	\$4,400,000
Design	270009	Site Improvements at Baby Creek, Belle Isle and St. Aubin CSO	\$1,389,999
Enterprise (next three months)			
Professional Services/Equipment	O&M	Mobile Crane Rentals, Maintenance and Repair	\$900,000
Software Subscription and Implementation	O&M	Complaint Management Software Subscription and Implementation	\$200,000
Water System (next three months)			
Professional Services	O&M	Water Master Plan	\$1,500,000
Construction	111001	Lake Huron Water Treatment Plant – LH-401 Switchgear and Low Lift Improvements	\$125,000,000
Wastewater (next three months)			
Design	270002	Meldrum Sewer Diversion and VR-15 Improvements	\$2,000,000
Construction	261001	Critical Repairs to Secondary Clarifiers and B-Houses	\$4,360,000
Construction	232002	Conner Creek Sanitary Pump Station	\$167,000,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$9,810,185
Professional Services	O&M	Hauling/Disposal of Biosolids	\$6,182,650
Construction	270006	CSO Facility Improvements II	\$18,901,448
Projects moved to Procurement Team (Preparing for solicitation on Euna Procurement)			
Construction	213006	WRRF Improvements to Sludge Feed Pumps at Dewatering Facilities	\$16,000,000
Professional Services	O&M	Crane Rental	\$853,125
Professional Services	O&M	Staffing Services	\$500,000
Professional Services	O&M	Refuse and Recycling Services	\$654,000
Professional Services	O&M	System Control Center Support Services	\$4,935,840
Professional Services	O&M	Ash Hauling and Disposal	\$2,920,000
Professional Services	O&M	Crane Inspection Services	\$156,000
Construction	122016	Downriver Transmission Main Loop: Inkster Road 42" Main	\$54,900,000

Vendors should continue to monitor [Euna](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant