

Welcome to the October edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

GLWA's 2024 Vendor Outreach Event

Last month, GLWA hosted its annual Vendor Outreach Event at the Auburn Hills Marriott in Pontiac with over 225 Vendors in attendance. This year's event was a great opportunity to connect in person with Vendors, to hear your most important questions, to share new info about GLWA, and to provide opportunities for business-to-business networking. In this special, extended edition of the *Procurement Pipeline* newsletter we are excited to share photos from GLWA's 2024 Vendor Outreach event.



GLWA Vendors networked over breakfast before the General Session.

During the event General Session, Vendors heard presentations by GLWA Leadership team members

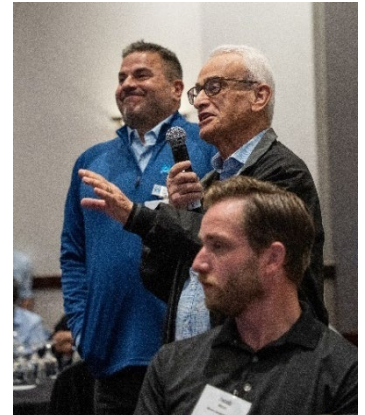


GLWA General Counsel David Jones presented on "Ethics in Public Procurement."

on what's new at GLWA including info on GLWA's financial outlook and

updated procurement processes.

In addition, a panel discussion featuring five GLWA prime contractors provided small business vendors with information on how to become subcontractors. Many thanks to Matt Glaz (Commercial Contracting Corp.), Gino D'Agostini (Ric-Man Construction), Todd Schurig (Kokosing Industrial Inc.), Colt Odeh (Clark Construction) and Thomas Hardiman Sr. (LGC Global)!

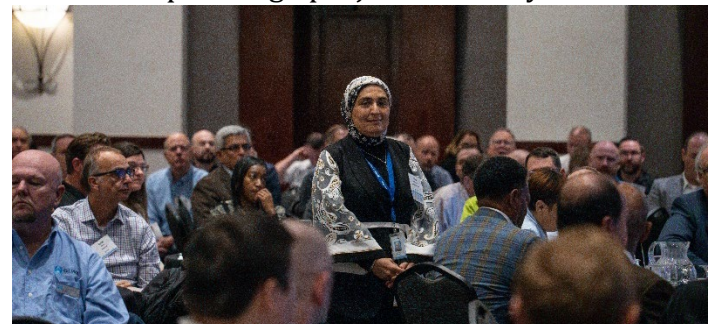


GLWA Vendor asking a question during the Open Q&A session.



GLWA Prime Contractors participated in panel discussion on "How we Select our Subcontractors."

The General Session was followed by two Breakout Sessions. The first session featured GLWA's Capital Improvement Plan (CIP) Project Management Plan (PMP) and provided Vendors with important details and context on the CIP Plan as well as key info on upcoming project delivery schedules.



CIP Director Dima El-Gamal.

The second session was services and goods focused and featured a panel discussion on how to



GLWA Procurement Manager and Team Leads participated in panel discussion on "How to Successfully Respond to a GLWA RFB/RFP."

successfully respond to GLWA requests for bid or proposal. This was followed by a presentation on



GLWA Procurement Management Professional Steve Vesschemoet presented GLWA's Vendor Performance Assessment Program.

GLWA's Vendor Performance Assessment (VPA) Program.

Resource tables where Vendors could meet one-on-one with representatives from the GLWA Procurement and Accounts

Payable teams and others were also available throughout the half-day event.



Members of GLWA's Accounts Payable Team staffed Resource Tables where vendors could ask their questions in a one-on-one setting.

GLWA thanks the Vendor Community for attending the 2024 Outreach Event! GLWA values its

partnership with the Vendor Community in our service to southeast Michigan. We look forward to seeing you next year!

The 2024 Vendor Outreach Contact Guide

To help ensure that the Vendor Community has direct access to the GLWA team members who can best answer your questions, we have created the 2024 Vendor Outreach Contact Guide. This guide, which provides contact information for GLWA team members involved in all aspects of the procurement process, may be accessed by attendees of the 2024 Vendor Outreach event via the Whova mobile or web platform. All other Vendors interested to receive the Contact Guide may request a copy via GLWAVendorOutreach@glwater.org.

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the September 2024 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Bonfire Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: *Next Three to Nine Months*—See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org

Upcoming Solicitations October 2024

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
Construction	111001	Lake Huron Water Treatment Plant – LH-401 Switchgear and	\$100,000,000
Construction	122016	Downriver Transmission Main Loop – Phase 1 – Inkster Rd	\$21,000,000
Wastewater Systems (next four to nine months)			
Construction	260510	CSO Outfall Rehabilitation Phase VI	\$10,000,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$30,000,000
Construction	211005.2	WRRF Pump Station 2 VFD Replacements	\$12,000,000
Design	270007	CSO Facility Disinfection Improvements	\$2,000,000
Construction	270006	CSO Facility Improvements II	\$15,000,000
Construction	260904	Renovation of the New Administration Building 3 rd Floor	\$3,300,000
Construction	260210	Lonyo Sewer System Rehabilitation	\$24,000,000
Water System (next three months)			
Professional Services	O&M	Above/Below Ground Fuel System Maintenance	\$900,000
Design	113010	Southwest WTP Flocculation Improvements	\$4,933,000
Projects moved to Procurement Team (Preparing for solicitation on Bonfire)			
Construction	112008	Northeast WTP Filter Replacement	\$85,550,000
Design	270001	Pilot Netting and Disinfection Facilities at B03, B04, and B05	\$8,000,000
Design	270010	Puritan Fenkell and Seven Mile HVAC improvements	\$1,200,000
Construction	122004	96-Inch Water Transmission Main Relocation - Phase III	\$100,000,000
Construction	112007	Structural Repairs, Northeast Water Treatment Plant	\$6,000,000
Construction	232002	Conner Creek Pump Station Improvements	\$36,000,000
Professional Services	O&M	USACE Southeast Michigan Flood Resiliency Support – Flood Study	\$1,500,000
Professional Services	O&M	WRRF CSO and SPS Generator Preventative Maintenance	\$400,000
Professional Services	O&M	Emergency Standby Generator Preventative Maintenance	\$2,910,225
Construction	170306	Instrumentation and Control System Plant - wide SCADA	\$3,340,000
Professional Services	O&M	Staffing Services	\$750,000
Professional Services	O&M	Investment Services	\$2,200,000
Professional Services	O&M	Floor Covering Supply and Installation Services	\$246,000
Professional Services	O&M	Boiler System Services	\$300,000
Professional Services	O&M	Fleet Management Services including Maintenance, Leasing and Upfitting Vehicles	\$14,667,500

Vendors should continue to monitor [Bonfire](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant