

Welcome to the September edition of *The Procurement Pipeline*, a monthly newsletter designed to provide informative updates on doing business with the Great Lakes Water Authority (GLWA). This month's *Pipeline* provides tips on selecting commodity codes and an update about GLWA's vendor outreach in the COVID-19 era.

## **Procurement Tip of the Month: Selecting Your Commodity Codes in Bonfire**

Selecting the appropriate commodity codes in your Bonfire profile is a key component to successfully doing business with GLWA.

Commodity codes are numbers used to classify the different types of goods or services provided by a business. In Bonfire, vendors must select the codes that best depict their primary business activity. When a GLWA buyer issues a solicitation, they likewise associate it with the commodity codes that most accurately reflect the solicitation. A sort of matchmaking process then occurs. Vendors who selected the same commodity codes listed on the solicitation will receive customized alerts when the solicitation is posted. This, in turn, gives vendors the maximum amount of time to prepare a complete and competitive response.

Tips for selecting commodity codes for your business:

- ✓ Carefully consider your business and the goods and/or services it provides, i.e., what materials it is made from, what it is used for and where it goes, how it is presented and packaged, etc. Compare this to the [GLWA Bonfire NIGP Codes](#).
- ✓ Vendors are encouraged to select more commodity codes than less. This will give you a wider selection of solicitation notifications.
- ✓ However, vendors are not advised to select too many commodity codes, as this will inundate you with solicitation notices that are likely not good matches for your business, making it much easier to miss those that are.

Because GLWA is a regional authority, we use NIGP commodity codes. The NIGP (National

Institute of Governmental Purchasing) code system is used by state and local government agencies and authorities. By contrast, some vendors may be familiar with NAICS, the North American Industry Classification System. NAICS codes are used by federal government agencies.

Should you have any questions about selecting the appropriate commodity codes for your business, please contact us via [procurement@glwater.org](mailto:procurement@glwater.org).

**Meet the Buyer Activities Go Virtual**  
Last month, GLWA attended two virtual "Meet the Buyer" events hosted first by the Macomb PTAC (Procurement Technical Assistant Centers) and then the second by Pure Michigan Business Connect (PMBC), in partnership with Flint and Genesee Counties. Collectively, over 400 participants pre-registered. A copy of the presentation, which overviewed everything from registering on Bonfire to submitting a competitive bid or proposal response to a solicitation, is located on the [GLWA vendor webpage](#).

## **Where to Meet GLWA**

GLWA attends vendor outreach events throughout Southeastern Michigan. We welcome you to visit us at the following upcoming virtual events.

- Coffee & Contracting, sponsored by Southwest Michigan PTAC. Every fourth Wednesday of the month. Upcoming meeting: September 23 at 9-9:30am. [Event flyer and registration link](#).
- Southwest Michigan PTAC Meet the Buyer. October 27, 2020 from 1-4:30pm. [Event flyer and registration link](#).

## **What's Coming Down the Pipe?**

*Current Solicitations:* Be sure to register in [Bonfire](#) for new solicitations and contract award information.

*Upcoming Procurements: Next Three to Nine Months - See page 2*

**Visit GLWA online!** See the Vendors page at [www.glwater.org](http://www.glwater.org) or contact us via email at [procurement@glwater.org](mailto:procurement@glwater.org).

## Upcoming Solicitations September 2020

Category	Description	Budget Estimate
<b>Water System (next three months)</b>		
Construction	2001456 SPWTP 1958 Settled Water Conduit and Loading Dock Concrete – Springwells Water Treatment Plant (CIP #114016)	\$1,652,000
Maintenance Services	5-Year Sludge Removal and Disposal Services at Northeast, Springwell's & Southwest Water Plants	\$55,000,000
Design Build	Garland, Hurlbut, Bewick Water Transmission System Rehabilitation	\$5,000,000
Construction	1904231 – Flocculator Improvements – Northeast Water Treatment Plant (CIP #112006)	\$2,700,000
Engineering	North Service Center Pumping Station Improvements (CIP #132016)	\$10,000,000
Construction	Phase II – 14 Mile Transmission Loop Project	\$91,000,000
<b>Wastewater System (next three months)</b>		
Design	Rehabilitation of Remaining CSO Outfalls and Some Trunk Sewers	\$7,000,000
Construction	WRRF Rehabilitation of Ferric Chloride Feed System in PS-1 and Complex B Sludge Lines (CIP #211008)	\$7,500,000
<b>Water System (next four to nine months)</b>		
Design Build	WTP Ovation Workstation Upgrade Project (CIP #170303)	TBD
Construction	Springwells Water Treatment Plant Medium Voltage Electrical System Replacement (CIP #114002 Project B)	\$30,000,000
Design Build	Southwest Water Treatment Plant Chlorine Scrubber and Raw Water Screen Replacement (CIP #113006)	\$6,000,000
<b>Wastewater System (next four to nine months)</b>		
Progressive Design Build	Baby Creek Outfall Improvements Projects (CIP #277001)	TBD
Design	St. Aubin Chemical Disinfection & Screening Improvements	TBD
Design	Control System Upgrade – St. Aubin, Lieb, and 7 Mile CSO Facilities	TBD
Design	WRRF Rehabilitation of the Circular Primary Clarifier Scum Removal System (CIP #211009)	\$1,000,000
Design	WRRF Improvements to Sludge Feed Pumps at Dewatering Facilities (CIP #213006)	TBD
Design	WRRF Rehabilitation of the Secondary Clarifiers (CIP #212007)	\$700,000
Design	Oakwood CSO Facility Improvements (from CS-299)	TBD
Design	Leib CSO Facility Improvements (from CS-299)	TBD
Maintenance	Crane Services	TBD
Services	Actuator Maintenance	TBD
Maintenance	UPS Maintenance and Repair Services (CSO/WRRF)	TBD
Construction	Rehabilitation of Outfalls – Phase III (B-39)	\$7,000,000
Construction	Rehabilitation of Woodward Sewer	\$26,000,000
Construction	Rehabilitation of CSO Outfall Backwater Gates	\$5,000,000
Construction	Connor Creek Dike Improvements	TBD
Construction	Baby Creek Roof Replacement	TBD
<b>Enterprise (next four to nine months)</b>		
Information Technology	Project Management Information System	TBD
Facilities	HVAC Repairs and Maintenance	TBD

Vendors should continue to monitor [Bonfire](#) for solicitation updates.

Acronyms	
<b>WRRF:</b> Water Resource Recovery Facility	<b>CSO:</b> Combined Sewer Overflow