

Welcome to the February edition of *The Procurement Pipeline*, a monthly newsletter designed to bring you informative updates on doing business with the Great Lakes Water Authority.

Tip of the Month: GLWA Procurement Methods

There are several approaches, or methods, that are GLWA Procurement team members are authorized to utilize to obtain goods and services.

Small Purchases are for goods and services that are under \$50,000. A formal bid or proposal is not required. To demonstrate best value, at least three quotes or competitive sources are obtained when possible.

Request for Bid (RFB) – RFBs are used when the specifications are clear and concise. RFBs are awarded based on the lowest responsive and responsible bid. This means that the bid met all criteria (responsive) and the vendor is qualified (responsible).

Request for Proposal (RFP) – RFPs are used when there are technical and qualitative aspects to the solicitation that merit evaluation by a panel. Typically, engineering, architectural, and information technology services are procured through an RFP. The evaluation criteria are outlined in the RFP and provide insight into GLWA's priorities in selecting the recommended vendor. After the proposals are evaluated, additional meetings are held with the vendor to clarify scope and to negotiate the final cost proposal to ensure a fair outcome for the vendor and best value for GLWA.

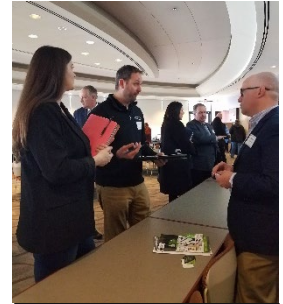
Cooperative/Piggyback Procurement – GLWA may award a procurement to a vendor that was selected through a competitive procurement process by another public entity. The caveat is that the other public and the vendor agree to extend the same terms, conditions and pricing to GLWA. GLWA reciprocates to other public entities as well.

Emergency Procurement – As with all utilities, emergencies occur. GLWA has a process and procedures in place to procure very quickly in these situations based on the operational needs.

Specialized Procurement – In some instances, there are is one vendor who possesses the unique ability or capability to meet the operational requirements. The most common example is proprietary software. Procurement and operational team members work together to ensure that best value is obtained.

Small Business Initiative Advisory Meeting

GLWA's Small Business Initiative (SBI) Advisory Meeting was held on January 23, 2020 at Macomb Community College. This event was a collaboration with the Macomb Procurement Technical Assistance Center (PTAC) and the U.S. Small Business Administration. A key objective of this event was networking between the small and large firms. Thank you to Ric-Man Construction, Weiss Construction, and PMA Consultants for their informative presentations on how to become a subcontractor with their respective company - including GLWA projects!



Scott Worth (pictured right) from PMA Consultants answers questions from meeting attendees.

We would also like to extend our appreciation to attendees who completed a post-event survey. The responses were very positive. The feedback also helps us to plan future events.

What's Coming Down the Pipe?

Current Solicitations: Be sure to register in [Bonfire](#) to monitor new solicitations and contract awards.

Upcoming Procurements: Next Three to Nine Months -See page 2

Keeping Up With GLWA

Our [CEO's monthly report](#) provides a wealth of information and news about important initiatives within the Authority that impact GLWA, its member partners, and the public.

Where to Meet GLWA

- ❖ [MDOT](#) 40th Annual DBE Small Business Development Conference – March 23, 2020 – March 24, 2020
- ❖ [MPPOA](#) Reverse Trade Fair – April 24, 2020
- ❖ Fifth Annual GLWA Vendor Outreach – May 12, 2020, DoubleTree by Hilton Detroit/Dearborn, 5801 Southfield Freeway, Detroit, Michigan. Look for registration information in an upcoming edition of The Procurement Pipeline.

Visit us online! See the Vendors page at www.glwater.org or contact us via email at procurement@glwater.org.

Proposed Upcoming Solicitations February 2020

Category	Description	Budget Estimate
Water System (next three months)		
Maintenance Services	5-Year Sludge Removal and Disposal Services at Northeast, Springwell's & Southwest Water Plants	\$55,000,000
Engineering	2000279 - Flocculator Drive Replacement – Springwells Water Treatment Plant (CIP #114017)	\$1,852,000
Construction	2000610 - Water Works Park Yard Piping, Valves and Venturi Meters Replacement (CIP #115001)	\$69,500,000
Construction	1904231 - Flocculator Improvements - Northeast Water Treatment Plant (CIP #112006)	\$2,700,000
Wastewater System (next three months)		
Progressive Design Build	Baby Creek Outfall Improvements Projects (CIP #277001)	TBD
Design	1903598 - Assessment and Rehabilitation of Yard Piping and Underground Utilities (CIP #216006)	\$25,000,000
Design	1904337 - Pump Station #2 Bar Racks Replacement and Grit Collection System (CIP #211007)	\$15,501,000
Water System (next four to nine months)		
Design Build	7 Mile/Nevada Water Transmission Main Rehab and Flow Control Station (CIP #122017)	\$5,000,000
Construction	Rehabilitation of GLWA Outfalls - Phase IV (CIP #260500)	\$9,800,000
Engineering	North Service Center Pumping Station Improvements (CIP #132016)	\$10,000,000
Wastewater System (next four to nine months)		
Design	Oakwood HVAC Improvements	TBD
Design	St. Aubin Chemical Disinfection & Screening Improvements	TBD
Design	Control System Upgrade – St. Aubin, Lieb, and 7 Mile CSO Facilities	TBD
Maintenance	Crane Services	TBD
Services	Actuator Maintenance	TBD
Maintenance	UPS Maintenance and Repair Services (CSO/WRRF)	TBD
Asset Management (next four to nine months)		
Consultant	1902659 - Linear System Integrity Program	\$25,000,000
Enterprise (next four to nine months)		
IT	Project Management Information System	TBD

Acronyms - Facilities	
WRRF	Water Resource Recovery Facility
CSO	Combined Sewer Overflow