

Welcome to the November edition of *The Procurement Pipeline*, a monthly newsletter designed to bring you informative updates on doing business with GLWA.

View Past Procurement Pipeline Newsletters

Did you know that we began issuing *The Procurement Pipeline* in February 2019? Check out [past editions](#), located on the GLWA Vendors' webpage, to see what valuable information you might have missed.

Tips for Responding to an RFB/RFP

Our Procurement Team has identified helpful tips for responding to solicitations. This series began in The September Procurement Pipeline and continues in this issue.

- 1) *Allow time to upload your submittal on Bonfire* – In fairness to all proposers, exceptions for technical problems that extend beyond the RFP/RFB deadline cannot be allowed. For this reason, be sure that the entire submittal is uploaded well before the deadline. If you begin submitting the response and it is not completed by the deadline, Bonfire is programmed to end the submittal process. In other words, *don't wait until the last minute!!*
- 2) *Incomplete Information* – Check, and recheck, the response before submittal. Make sure the packet includes everything requested in the RFB/RFP. All required documents must be completed or included. In addition, check for spelling errors. *Make your submittal the stand-out for being a precise and complete response!*
- 3) *References* – If the solicitation requires references, make sure the references match the requirements of the solicitation. Submit project references that are consistent with the scope of the solicitation.

Vendor Spotlight

In April 2019 Carlette Construction was awarded contract 1801840 at the Water Resource Recovery Facility (WRRF) to demolish and replace pavement,



sidewalks and guardrails. Carlette (based in Detroit) is located in GLWA's service area. We congratulate the Carlette team on their success and appreciate their service to GLWA.

Small Business Initiative (SBI)

The Michigan Department of Transportation sponsors a Bonding and Education Program every year for small businesses. Our SBI Team made a presentation to this group on October 30, 2019. As always, the class was very interested in how to do business with GLWA. We are also making a presentation at MDOT's Metro Region meeting on November 26, 2019.

The next SBI Advisory meeting is scheduled for January 23, 2020 at Macomb Community College. We are working on the agenda in collaboration with the Macomb Procurement Technical Assistance Center (PTAC) and the U.S. Small Business Administration. E-invites will be sent the first week in December. [Online registration is now open.](#)

What's Coming Down the Pipe?

Current Solicitations: Available on [Bonfire](#)

Next Three to Nine Months: See next page.

Keeping Up With GLWA

Our [CEO's monthly report](#) provides a wealth of information and news about important initiatives.

Where to Meet GLWA

GLWA participates in many outreach events throughout Michigan. We welcome you to visit us at the following events. Note: event sponsors may require pre-registration and/or a fee.

 [MDOT Bonding & Training Program – November 26, 2019](#)

 [GLWA Small Business Initiative Advisory Meeting, Macomb Community College - January 23, 2020](#)

Visit us online! See the Vendors page at www.glwater.org or contact us via procurement@glwater.org

Great Lakes Water Authority
Upcoming Procurements
November 2019

Note: CIP = Capital Improvement Plan

Category	Buyer (if assigned)	Description	Budget Estimate
Water System (next three months)			
Design Build	N/A	Lake Huron Water Treatment Plant - Two New High Lift Pumps, Flow Meter, and Yard Improvements (CIP #111009)	\$26,000,000
Maintenance	N/A	5-Year Sludge Removal and Disposal Services at Northeast, Springwells & Southwest Water Plants	\$55,000,000
Wastewater System (next three months)			
Design Build	N/A	Combined Sewer Overflow (CSO)-Facilities Structural Improvements Projects	\$12,000,000
Services	N/A	Instrumentation and Controls, Job Order Contract	\$8,000,000
Services	N/A	Electrical Services Maintenance	TBD
Services	N/A	Actuator Manintenance	TBD
Information Technology (next three months)			
Services	N/A	Enterprise Asset Management System Software and Implementation Services	\$15,500,000
Water System (next four to nine months)			
Design Build	N/A	7 Mile/Nevada Water Transmission Main Rehab and Flow Control Station (CIP #122017)	\$5,000,000
Design	N/A	Water Works Park Process Areas Ventilation System Improvements (CIP #115005)	\$650,000
Construction	N/A	Rehabilitation of GLWA Outfalls - Phase IV (CIP #260500)	\$9,800,000
Construction	N/A	Phase 1 - 14 Mile Transmission Main Loop (CIP #122013)	\$6,300,000
Progressive Design Build	N/A	Phase 2 - Waterworks Park to Northeast Water Treatment Plant Transmission Main (Design Portion)	\$9,979,455
Construction	N/A	Water Works Park Yard Piping	\$71,000,000
Construction	N/A	Flocculoator Improvements - Northeast Water Treatment Plant	\$2,700,000
Wastewater System (next four to nine months)			
Design	N/A	Pump Station #2 Bar Racks Replacement and Grit Collection System (CIP #211007)	\$11,000,000
Design	N/A	Assessment and Rehabilitation of Yard Piping and Underground Utilities (CIP #216006)	\$25,000,000
Design	N/A	Baby Creek Outfall Improvements Projects (CIP #277001)	TBD
Study	N/A	Long Term Combined Sewer Overflow (CSO) Plan	TBD
Asset Management (next three months)			
Consultant	N/A	Linear System Integrity Program	\$25,000,000