

Welcome to the October edition of *The Procurement Pipeline*, a monthly newsletter designed to bring you informative updates on doing business with GLWA.

Tips for Responding to an RFB/RFP

“Mandatory” solicitation requirements are clearly identified in the solicitation document. Make sure you meet that criteria before investing time in responding.

- 1) *Read the solicitation carefully.* All “mandatory” requirements must be met to be considered for project award. There will be no exceptions.
- 2) *Questions?* If you do have questions, please do communicate with only the buyer listed on Bonfire for that specific solicitation. Your questions help us to improve the solicitation process.

ATTENTION: Information Technology Firms

In November 2019 GLWA plans to issue a Request for Proposals (RFP) for software and implementation services for an Enterprise Resource Planning (ERP) system to replace our financial and human resource systems. Key considerations for the new ERP include ease-of-use, workflow-driven design, Software as a Service (SaaS) delivery, and mobile-friendly. The HR aspects of the new system must be implemented for the first payroll of calendar year 2022. The finance aspects must be implemented by June 2022. Interested vendors should register on Bonfire in order to receive the RFP when it is released. All questions and inquiries should be emailed to [Mahfuzur Rahman](mailto:Mahfuzur.Rahman@glwa.org).

Construction Sector Event

On September 17, 2019 several construction sector associations hosted a GLWA capital improvement program. The event was very well attended. The feedback from the construction community was



overwhelmingly positive. Ali Khraizat, Capital Improvement Planning Director, and Ian Thompson, Owners Representative Manager, addressed effective capital delivery well as fair and transparent vendor relations. Our heartfelt thanks to the construction community for your support!

GLWA Direct to YOU!

GLWA Direct to YOU!, the electronic vendor payment program, has launched. Those vendors that have signed up are very excited to receive GLWA payments directly into their accounts! We encourage all our vendors to sign up for ACH payments. Benefits include prompt settlements, a secure vendor portal, detailed remittance information, improved controls (no lost or stolen checks), and *improved cash flow for your business*. Please email us at accountspayable@glwater.org for further instruction on how to enroll.

Small Business Initiative (SBI)

The SBI Team is preparing for two upcoming events. The first is a half-day training sponsored by the Schoolcraft College Procurement Technical Assistance Center (PTAC) titled, “Doing Business with GLWA.” Check the Schoolcraft College PTAC website for additional information. We are also working on the next Small Business Advisory Meeting scheduled for January 23, 2020 at Macomb College. We will have details soon but mark your calendar for that morning.

What’s Coming Down the Pipe?

Current Solicitations: Available on Bonfire




Next Three to Nine Months: See reverse side

Keeping Up With GLWA

Our [CEO's monthly report](#) provides a wealth of information and news about important initiatives.

Where to Meet GLWA

GLWA participates in many outreach events throughout southeast Michigan. We welcome you to visit us at the following events. Note: event sponsors may require pre-registration and/or a fee.

-  [MDOT Bonding & Training Program - October 30, 2019](#)
-  ["Doing Business with GLWA" Training sponsored by Schoolcraft PTAC - November 6, 2019](#)
-  [MDOT Bonding & Training Program – November 26, 2019](#)

Visit us online! See the Vendors page at www.glwater.org or contact us via procurement@glwater.org

Great Lakes Water Authority
Upcoming Procurements
October 2019

CIP = Capital Improvement Plan

Category	Buyer (if assigned)	Description	Budget Estimate
Water System (next three months)			
Design Build	N/A	Lake Huron Water Treatment Plant - Two New High Lift Pumps, Flow Meter, and Yard Improvements (CIP #111009)	\$26,000,000
Maintenance	N/A	5-Year Sludge Removal and Disposal Services at Northeast, Springwells & Southwest Water Plants	\$55,000,000
Study	N/A	ARC Flash Study	\$425,000
Wastewater System (next three months)			
Design Build	N/A	CSO-Facilities Structural Improvements Projects	\$12,000,000
Services	N/A	Instrumentation and Controls, Job Order Contract	\$8,000,000
Services	N/A	Electrical Services Maintenance	TBD
Services	N/A	Actuator Manintenance	TBD
Information Technology (next three months)			
Services	N/A	Enterprise Asset Management System Software and Implementation Services	\$7,000,000
Water System (next four to nine months)			
Design Build	N/A	7 Mile/Nevada Water Transmission Main Rehab and Flow Control Station (CIP #122017)	\$5,000,000
Design	N/A	Water Works Park Process Areas Ventilation System Improvements (CIP #115005)	\$650,000
Construction	N/A	Rehabilitation of GLWA Outfalls - Phase IV (CIP #260500)	\$9,800,000
Construction	N/A	Phase 1 - 14 Mile Transmission Main Loop (CIP #122013)	\$6,300,000
Progressive Design Build	N/A	Phase 2 - Waterworks Park to Northeast Water Treatment Plant Transmission Main	\$92,000,000
Construction	N/A	Water Works Park Yard Piping	\$71,000,000
Construction	N/A	Flocculoator Improvements - Northeast Water Treatment Plant	\$2,500,000
Wastewater System (next four to nine months)			
Design	N/A	Pump Station #2 Bar Racks Replacement and Grit Collection System (CIP #211007)	\$11,000,000
Design	N/A	Assessment and Rehabilitation of Yard Piping and Underground Utilities (CIP #216006)	\$25,000,000
Design	N/A	Baby Creek Outfall Improvements Projects (CIP #277001)	TBD
Study	N/A	Long Term CSO Plan	TBD
Asset Management (next four to nine months)			
Consultant	N/A	Linear System Integrity Program	\$25,000,000