

Welcome to the July edition of The Procurement Pipeline, a monthly newsletter designed to bring you informative updates on doing business with GLWA.

Tip of the Month: Pre-Bid Meetings

The June Procurement Pipeline outlined [new security procedures](#) for pre-bid meetings. Our buyers are asking that you arrive early to ensure a timely start. In addition, do not forget your personal protection gear for tours, as noted in the Request for Proposal related to pre-bid meetings. *Arrive Early & Be Safe!*

Vendor Outreach Contact Information

There are many ways for vendors to interact with GLWA:

Register on Bonfire - Go to glwater.org/vendors

Questions on Open Solicitations - Contact Buyer of Record as noted on the Solicitation

Procurement General Questions - Email us at procurement@glwater.org

Staff Directory - [Staff Directory](#)

Small Business Initiative or Procurement Pipeline Feedback - Email vendoroutreach@glwater.org

(Note: Member Partner Outreach contact information is different than Vendor Outreach and Procurement)

Contract Numbers

For those of you that have been a GLWA vendor for some time, you have probably noticed a different contract numbering system. An element of streamlining business processes is eliminating redundancy and utilizing a key numeric field that is common among all databases. For GLWA, procurements touch a minimum of three databases (WAM, BS&A and Bonfire). For this reason, the combination of letters in codes used in prior procurements is being replaced with the WAM generated seven-digit requisition number to designate the project and contract number (the first two digits represent the year that the requisition was initiated). To illustrate, the new numbering system for a project would be "1803188" in contrast to the prior number of "GLWA-CON-238."

Vendor Outreach Survey Winner

Thank you to those of you who completed the survey after our May 16th Vendor Outreach event. As promised, one name was randomly chosen from those that participated in the survey to have lunch with Nicolette Bateson, GLWA's CFO/Treasurer.

Ronald Eisbrenner, from Yates Industries located in Sterling Heights, MI, is the lucky recipient. Congratulations Ron!

Alternative Proposals

One of the most frequently asked questions Procurement receives is: *Can a Vendor submit an alternative solution to an RFP?* Yes, GLWA welcomes your ideas, as long as the solution meets the project's objectives. If the RFP specifically notes that alternatives are welcome, there will be a place on Bonfire for your alternative submittal. If the RFP does not specifically mention alternatives, a Vendor may add "Alternative Solution" at the end of their proposal. Questions may be emailed to the buyer of record, on Bonfire, for the specific RFP.

Small Business Initiative (SBI)

The next SBI Advisory Meeting will be held on August 8, 2019 at Schoolcraft College. This meeting will focus on how your business can be a sub-contractor to our prime vendors. We will feature two Architecture/Engineering consulting firms, three large construction companies, and a large supplier. Each of them will discuss their company and what they are looking for in sub-contractors. Interactive discussion will be the key to this session. If interested, [register](#) ASAP. Registration is limited.

What's Coming Down the Pipe?

Current Solicitations: Available on [Bonfire](#)

Next Nine Months: See reverse side

Keeping Up With GLWA

Our [CEO's](#) monthly report provides a wealth of information and news about important initiatives.

Where to Meet GLWA

GLWA participates in many outreach events throughout southeast Michigan. We welcome you to visit us at the following events. Note: event sponsors may require pre-registration and/or a fee.

- ♦ [Michigan Minority Contractors' Association](#) - August 2, 2019
- ♦ [GLWA Small Business Initiative Advisory Meeting](#) - August 8, 2019
- ♦ [Macomb County PTAC Meet the Buyer](#) - August 22, 2019

Visit us online! See the Vendors page at www.glwater.org or contact us via procurement@glwater.org.

July 2019 Upcoming Procurements

Category	Description	Budget Estimate
Water System (next three months)		
Construction	Northeast Water Treatment Plant Hatch Cover Replacements (CIP #112005)	\$800,000
Construction	Schoolcraft Road 48" Water Transmission Main (CIP #122005)	\$13,800,000
Design	Asset Management of the Drinking Water Transmission System	\$300,000
Design Build	Lake Huron Water Treatment Plant - Two New High Lift Pumps, Flow Meter, and Yard Improvements (CIP #111009)	\$26,000,000
Services	Abatement of Mold, Asbestos, Materials and third party testing of samples for one year	\$50,000
Services	Pump Repair for Five Water Plant for a One Year Period (1)	\$300,000
Services	Pump Repair for Five Water Plant for a One Year Period (2)	\$300,000
Services	HVAC Contract Service for Springwells Water Treatment Plant	\$250,000
Maintenance	5-Year Sludge Removal and Disposal Services at Northeast, Springwells & Southwest Water Plants	\$55,000,000
Wastewater System (next three months)		
Services	Lieb CSO: Parts for Romag Screens	\$155,000
Maintenance	Above-Ground Storage Tank Inspection & Maintenance(WRRF & CSO Facilities)	TBD
Maintenance	Generator Maintenance (all of GLWA)	TBD
Construction	Site Improvements to Puritan Fenkell and Leib CSO Facilities (CIP #260600)	\$1,000,000
Construction	Towards Treatment Sewer Improvements for Baby Creek CSO Facility (CIP #260600)	\$500,000
Construction	7 Mile Parking Lot Improvements (CIP #260600)	\$400,000
Construction	Construction Contract for HVAC Improvements at Baby Creek CSO Facility (CIP #260613)	\$500,000
Construction	Puritan-Fenkell and Seven Mile CSO Facilities Instrumentation Improvements (Non-CIP)	\$600,000
Supplies	Lighting Supplies at (WRRF & CSO Facilities)	\$550,000
Water System (next four to nine months)		
Design Build	7 Mile/Nevada Water Transmission Main Rehab and Flow Control Station (CIP #122017)	\$20,500,000
Design	North Service Center Pumping Station Improvements (CIP #132016)	\$6,000,000
Design	Water Works Park Process Areas Ventilation System Improvements (CIP #115005)	\$650,000
Design	Adams Road Booster Pumping Station Improvements	\$5,000,000
Wastewater System (next four to nine months)		
Design	Pump Station #2 Bar Racks Replacement and Grit Collection System (CIP #211007)	\$1,600,000
Design	Assessment and Rehabilitation of Yard Piping and Underground Utilities (CIP #216006)	\$25,000,000
Study	Long Term CSO Plan	TBD