

Welcome to the first edition of **The Procurement Pipeline**, a monthly newsletter designed to bring you informative updates on doing business with GLWA. As requested by our vendor community, we will begin publishing upcoming procurements.

**The Procurement Pipeline #1 Tip: Bonfire!** Want to learn about opportunities at GLWA? It's as easy as registering, for free via [GLWA Vendors](#) page.

All open solicitations and related documents are on [Bonfire](#). Registered users receive automatic notifications based on the commodity codes they select. Bonfire also allows for communication between vendors and the buyer for each solicitation. Please don't hesitate to [contact us](#) if you need assistance.

### New! Amended Board Procurement Policy

The GLWA Board of Directors approved an amended [Procurement Policy](#) on November 14, 2018. It is important for all Vendors to read the Policy, whether you have done business with us in the past, or if you want to begin doing business with us. Not only does the Policy explain the procurement process, but it also clarifies the roles and responsibilities of GLWA representatives as well as vendors.

### Small Business Initiative

GLWA's Small Business Initiative (SBI) was launched in April 2018 to recruit local small businesses to bid on the available opportunities. GLWA is committed to hosting four small business meetings per year where we provide information about doing business with GLWA, introduce resources and provide networking opportunities. In November 2018, GLWA entered into a partnership with the U.S. Small Business Administration – further strengthening resources to engage the small business community.

### Keeping Up With GLWA

Our [CEO's monthly report](#) provides a wealth of information and news about important initiatives.

### Visit us online!

See the Vendors page at [www.gwater.org](http://www.gwater.org) or contact us via [procurement@gwater.org](mailto:procurement@gwater.org).

### Where to Meet GLWA

We participate in many outreach events throughout southeast Michigan in addition to hosting our own Vendor Outreach event, which is scheduled for May 2019 (event details later this month). We welcome you to stop by the GLWA table at the following events

Note: event sponsors may require pre-registration and/or a fee.

- ♦ [MDOT's DBE Annual Small Business Development Conference](#) on March 18, 2019
- ♦ [Public Sector Construction Forum's 2019 Small Business Industry Day](#) on April 10, 2019
- ♦ [Michigan Public Purchasing Officers' Association Reverse Trade Fair](#) on April 12, 2019

### What's Coming Down the Pipe?

*Current Solicitations:* Available on [Bonfire](#).

*Major Procurements for Next Three Months:* Listed below (dates and projects subject to change) with the [capital improvement plan](#) (CIP) project number from the most current CIP presented to the Board.

- ♦ New Restroom at WRRF Warehouse (Construction) Estimate: \$200,000
- ♦ Safety Equipment (multiple years) Estimate: \$3,000,000
- ♦ Tools (multiple years) Estimate: \$217,000
- ♦ Oils and Lubricants (multiple years) Estimate: \$4,400,000
- ♦ Transmission Loop to the Downriver System CIP# 122016
- ♦ Schoolcraft Road 48" Water Transmission Main CIP #122005
- ♦ West Service Center Pump Station-Duval Rd. Valve Upgrades (Design Build) CIP# 132010
- ♦ Roof Replacements at Various Water Facilities (Design Build) CIP# 171500
- ♦ Wick Rd. 48" Water Main (Construction) CIP# 122006
- ♦ Two New High Lift Pumps, Flow Meter & Yard Improvements (Design Build) CIP# 111009

**Thank you!** to Walbridge who provided meeting space and speakers from their successful diversity program at the recent GLWA SBI meeting.

